**WEBINAR** 

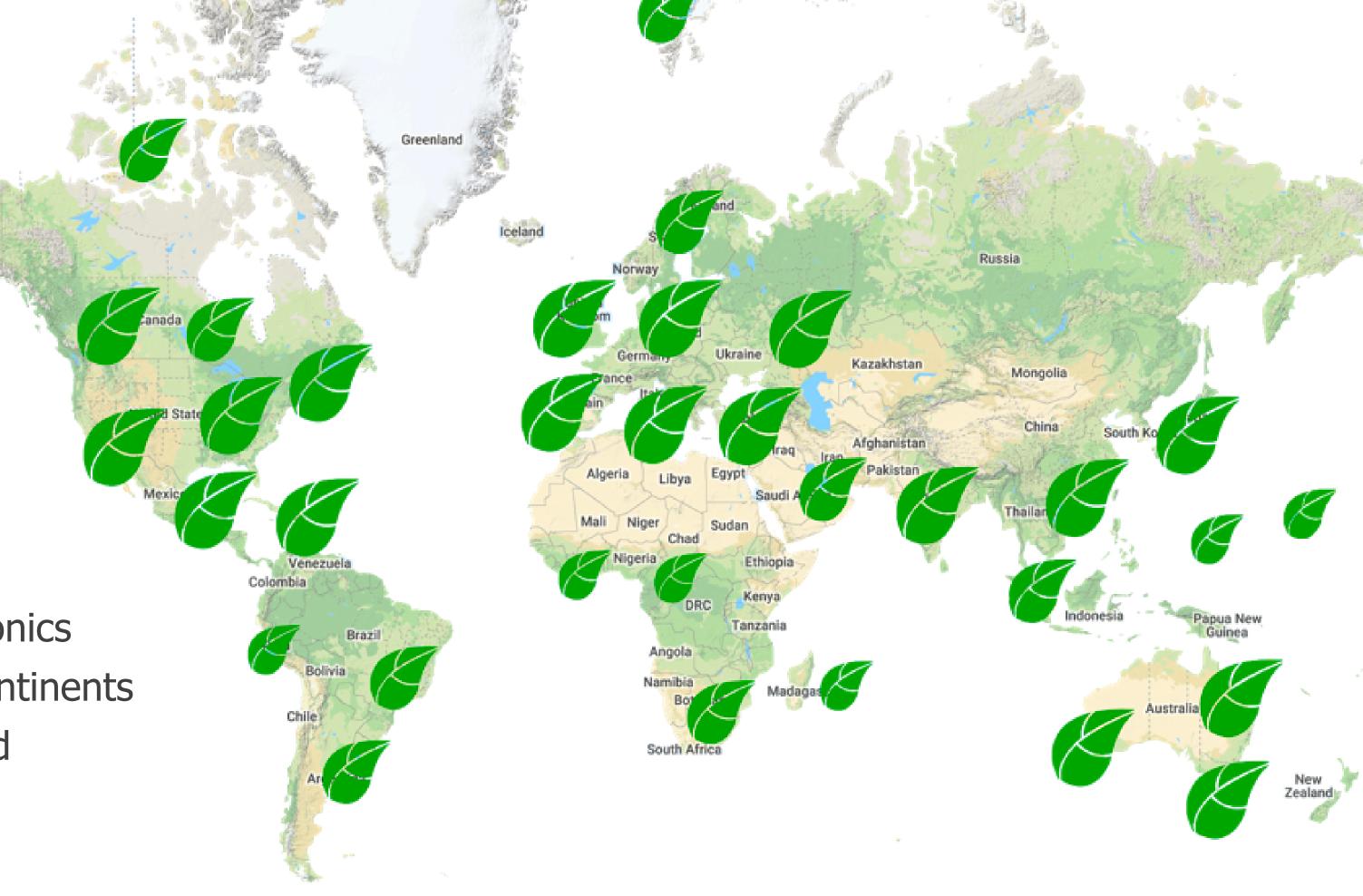
# Freedom, Flexibility and Visibility Tigo's Solar Cornerstones







- Founded in 2007
- HQ in Silicon Valley, CA
- Leader in Module Level Power Electronics
- >50,000 monitored PV installs in 7 continents
- >1GWh daily PV production monitored
- 84 patent issued











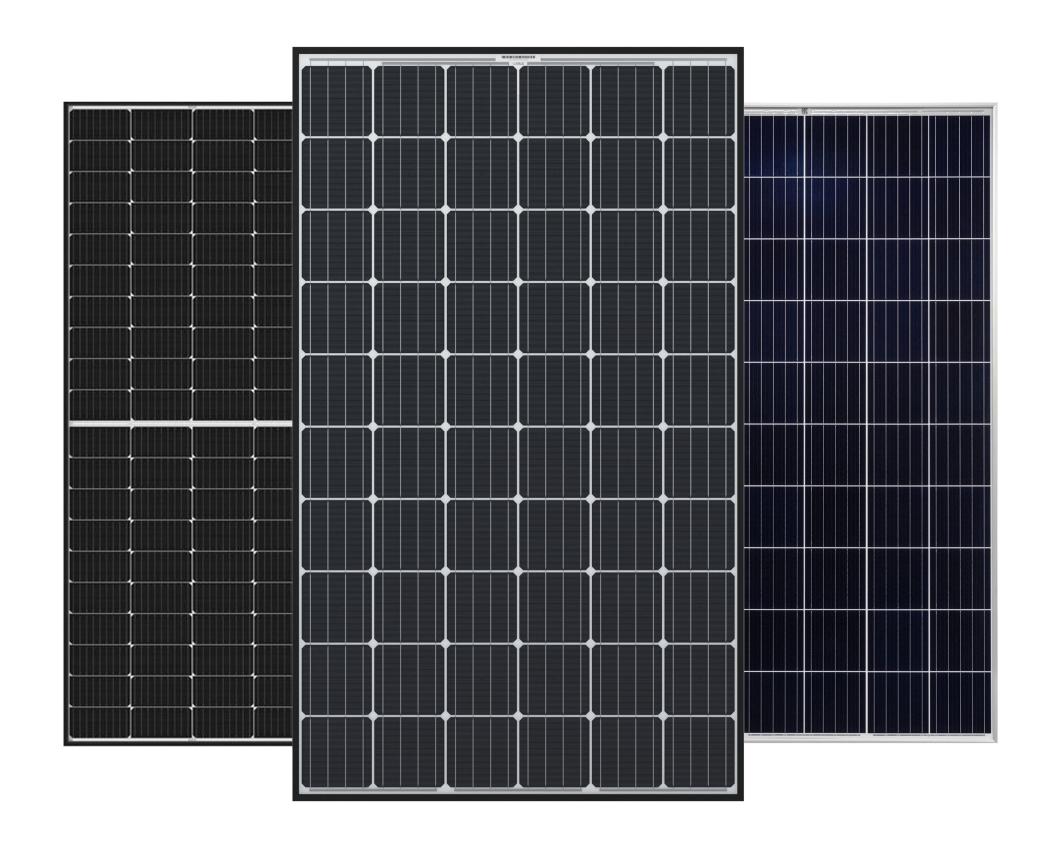




# TS4 units are deployable with any PV module...



- up to 700Wp / 15 A
- Fast installation, Smart commissioning
- Perfect for new PV systems, ideal to retrofit applications





# ...and operate with the largest inverter network



TS4 units work daily with the widest range of inverters in tens of thousands installations all around the world.

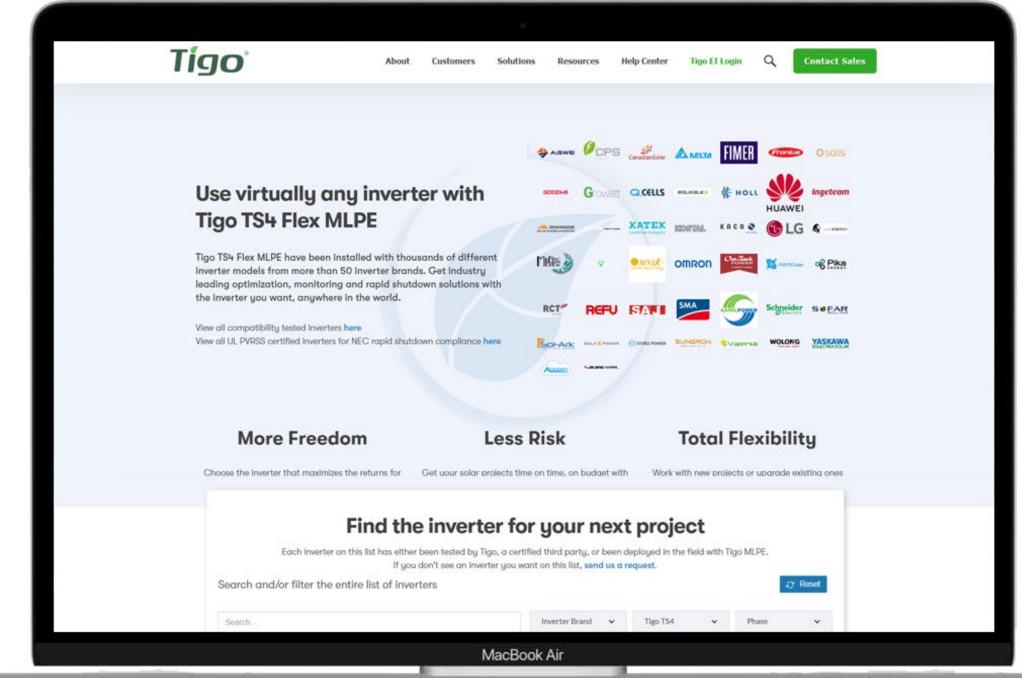
A vast and growing database is now available for all PV Professionals at:

tigoenergy.com/inverter-compatibility

#### A few numbers:

- 771 Compatible inverters
- 2182 Inverters installed on 2+ monitored sites

Read more about it on our blog (link in related contents)





# Freedom with Tigo means:



- Plug-and-play, one-size-fits-all
- Simple architecture: forget hundreds of SKUs!
- The most scalable, versatile and reliable MLPE solution available







# With Tigo, only pay for what you need to maximize the benefits of your PV installations





- Increase energy production with shade or mismatch
- Enables PV projects with design constraints, maximizing roofspace
- Tigo data shows >25% of sites get >10% Reclaimed Energy

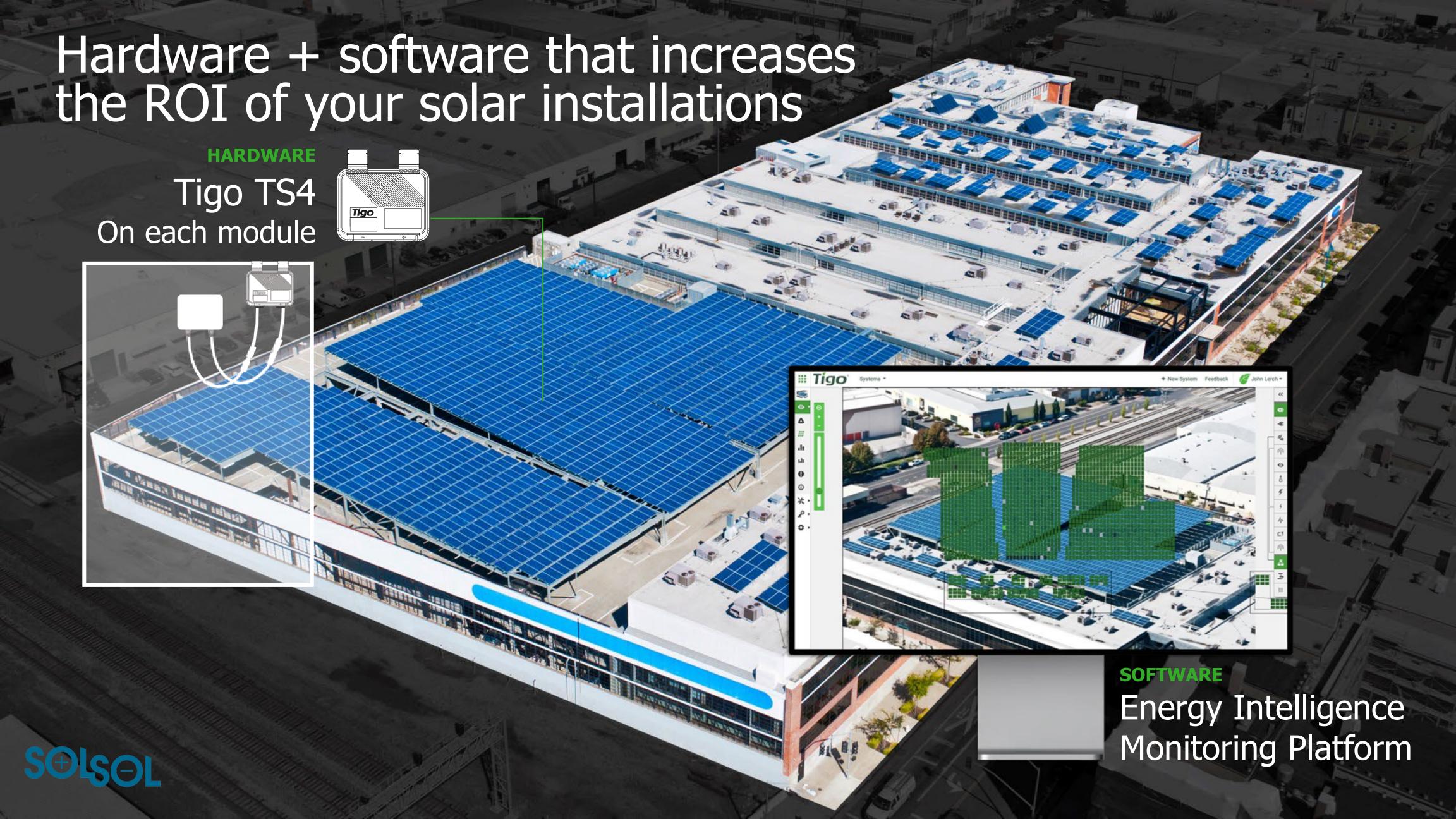


- Lower O&M costs
- Three different levels of visibility (Fleetwide, system and modulelevel)
- Real time alerts. Early detection means better performances



- Automatic & Manual Rapid Shutdown
- IEC and UL certified for global compliance
- 1:1 or 2:1 solutions for enhanced safety on any PV installation





# The Tigo TS4 Flex MLPE platform

- Choose the features you want
- Choose the inverter you want
- Scales to any size install
- High reliability

#### **Features**

Optimization

Monitoring

Rapid Shutdown



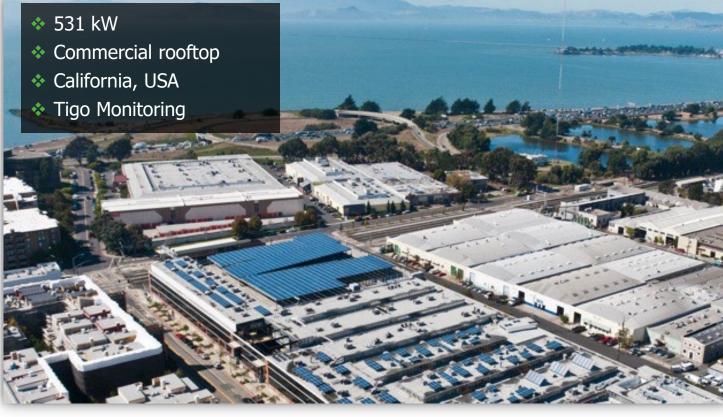






# Tigo Enables Intelligence in Traditional PV Systems







OPTIMIZATION
\_

Increase energy output

**MONITORING** 

Lower operating expenses

**RAPID SHUTDOWN** 

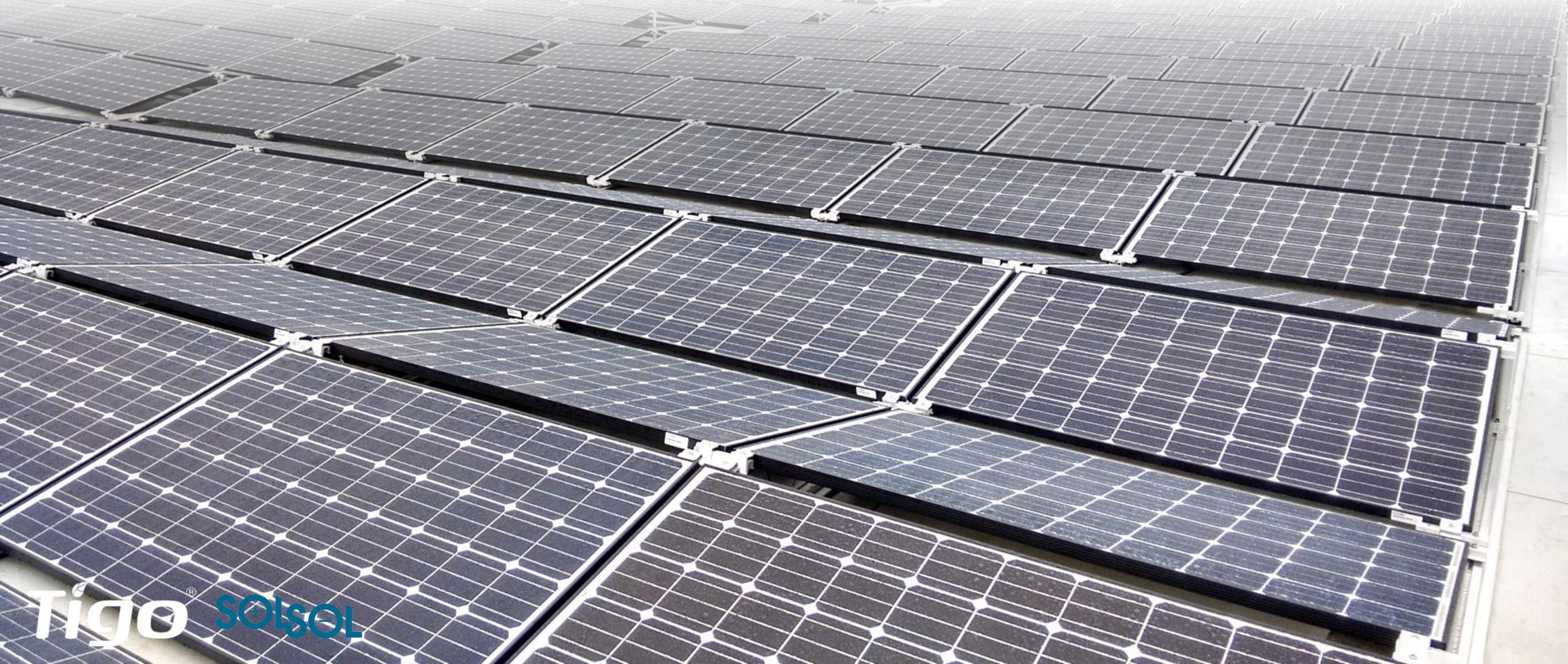
**Enhance safety & compliance** 



#### What if there's no shade?

- Full deployment of TS4-A-O (optimizers) | 320 kW in Europe
- Optimizers still increase energy production
- Reclaimed energy increases over time with soiling, mismatch, and wear on modules



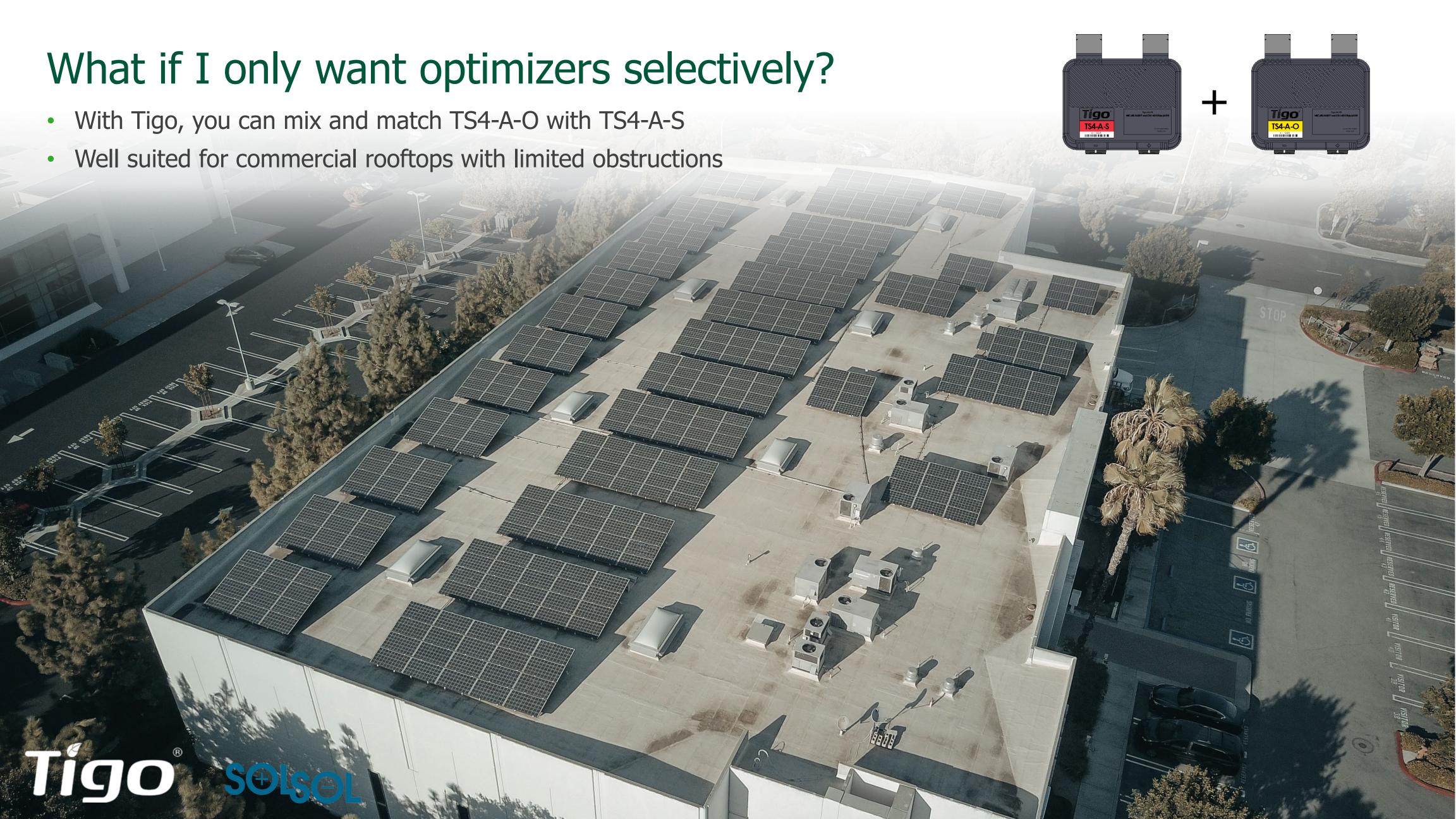


## What if I don't want optimizers?

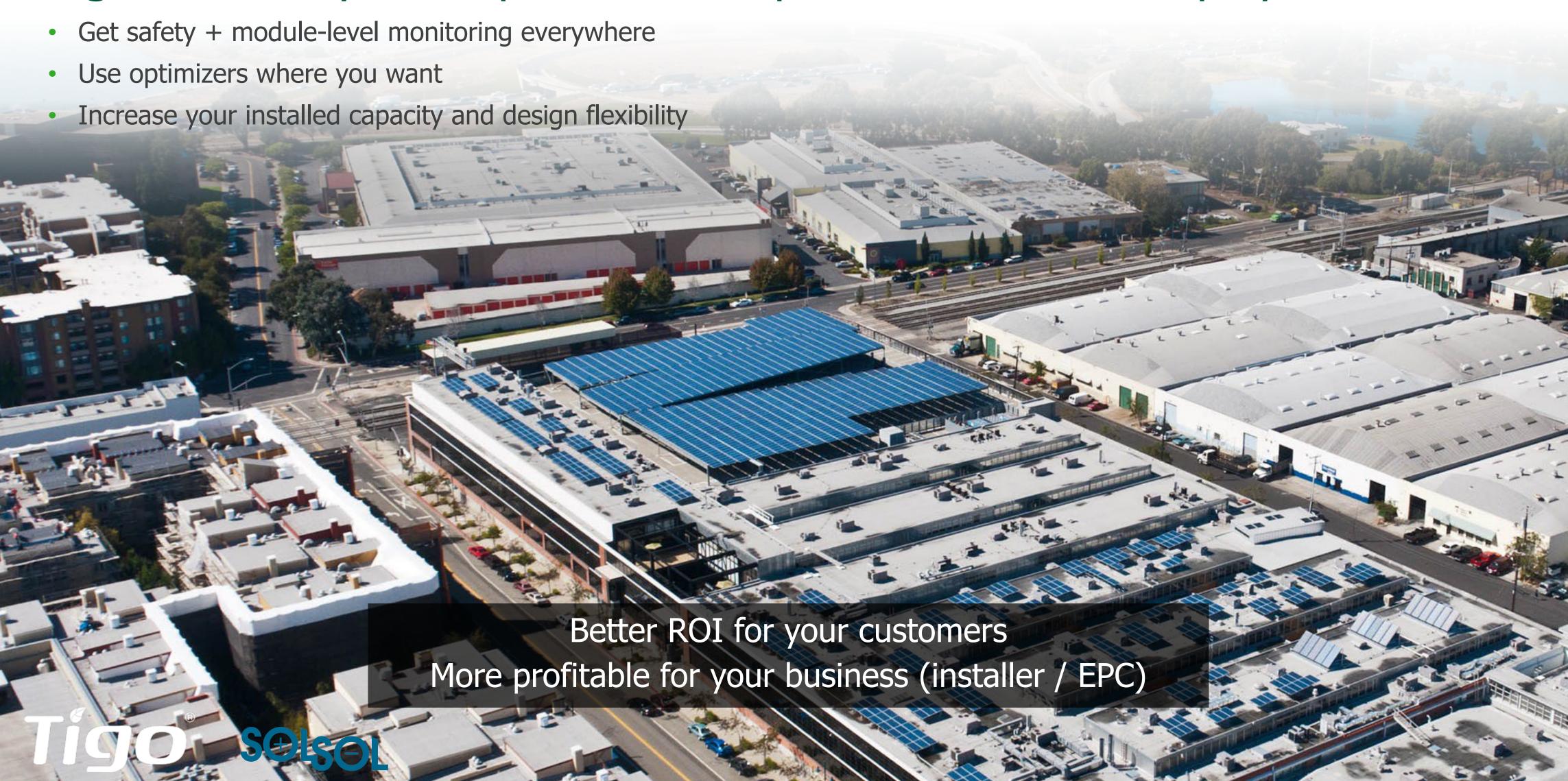
- Full TS4-A-S (safety) deployment | 10 MW Israel
- Module-level monitoring to maximize performance; remotely diagnose issues
- Rapid shutdown for safety of maintenance crews





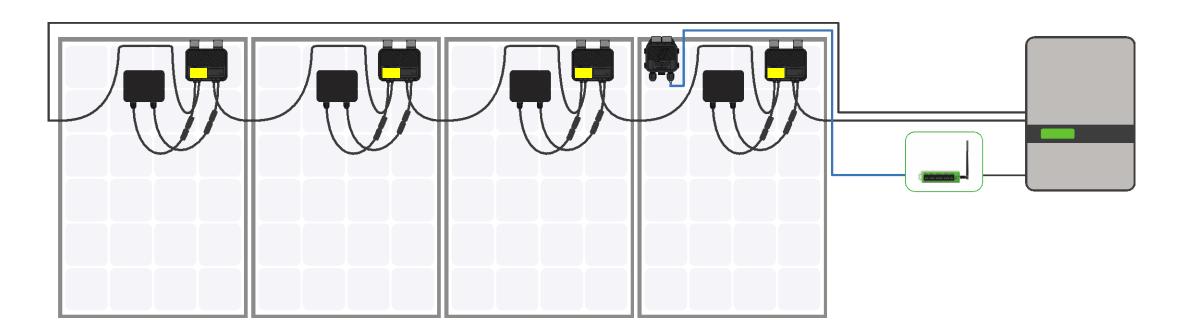


## Tigo is the only MLPE provider that provides selective deployment



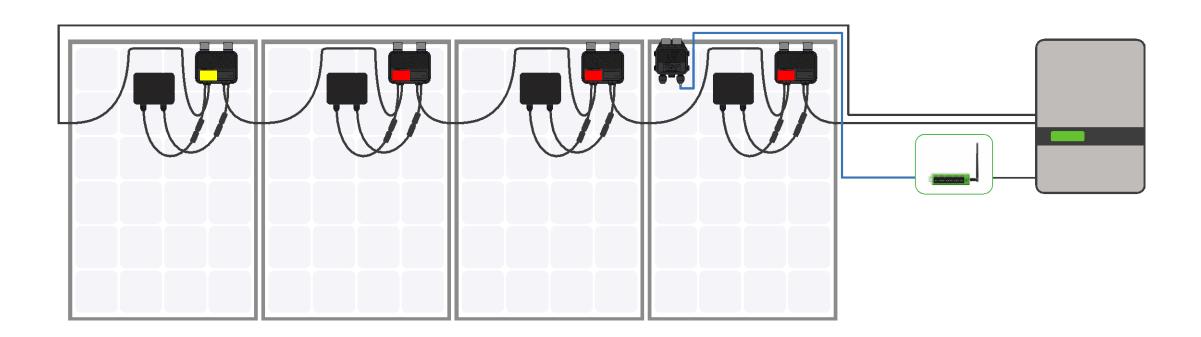
#### Terminology





#### **Full deployment**

TS4-A-O (optimizers) on every module with monitoring via the CCA & TAP



#### **Selective deployment**

A combination of O, or S on every module, with monitoring enabled via the CCA & TAP

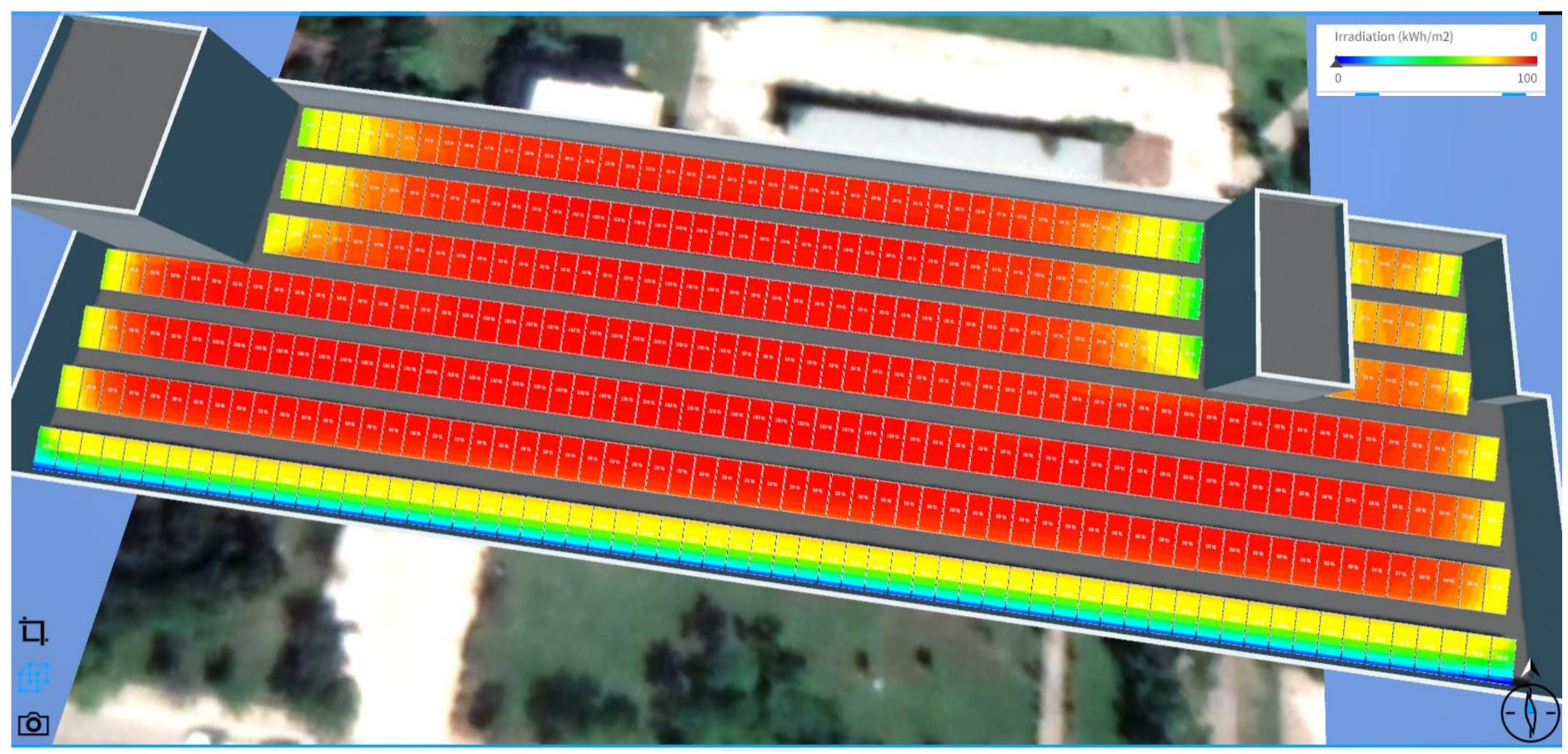




# Example commercial rooftop

AAAA Elevibility

- 143kW with heavy shading around the perimeter
- Analyzed using InSun



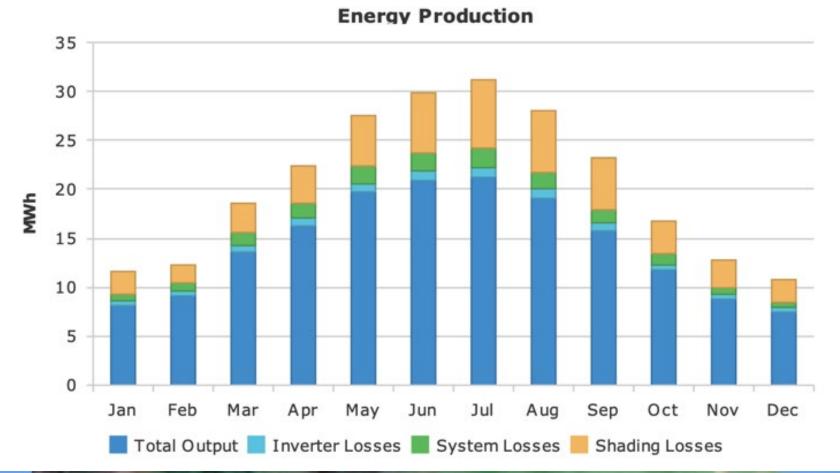


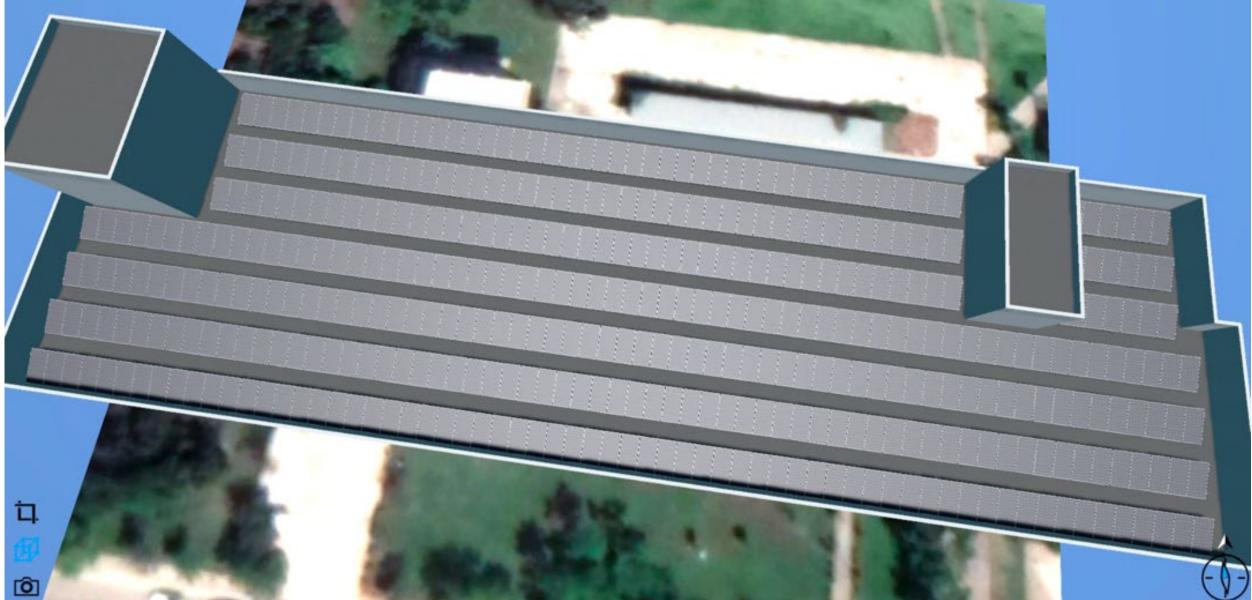


#### Example – no optimizers

- Installed power: 143 kW
- Annual Energy Production: 171,972 kWh







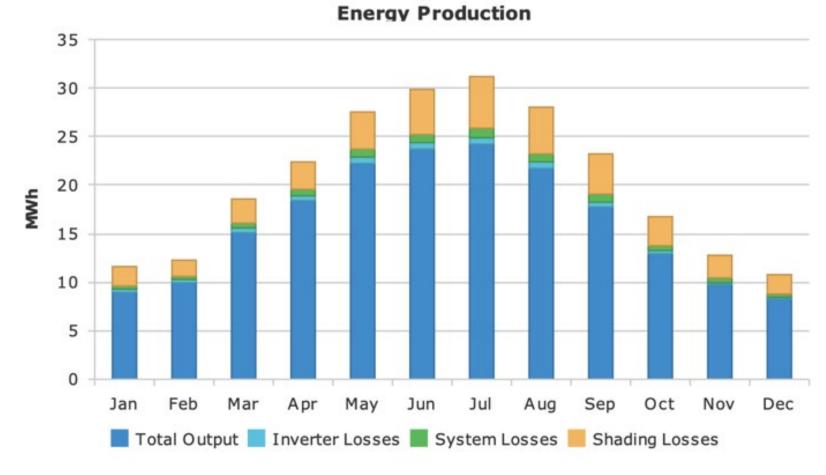


CONFIDENTIAL

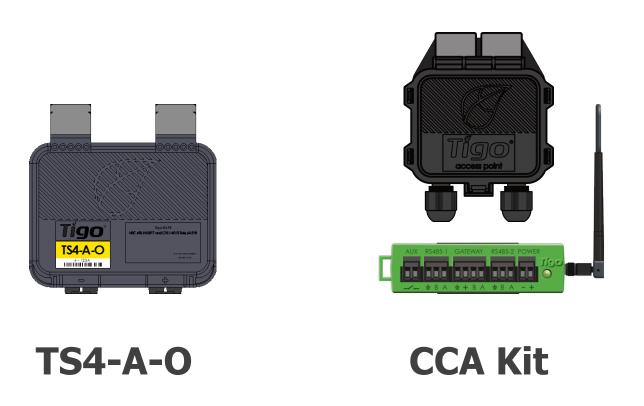
#### Example - full deployment

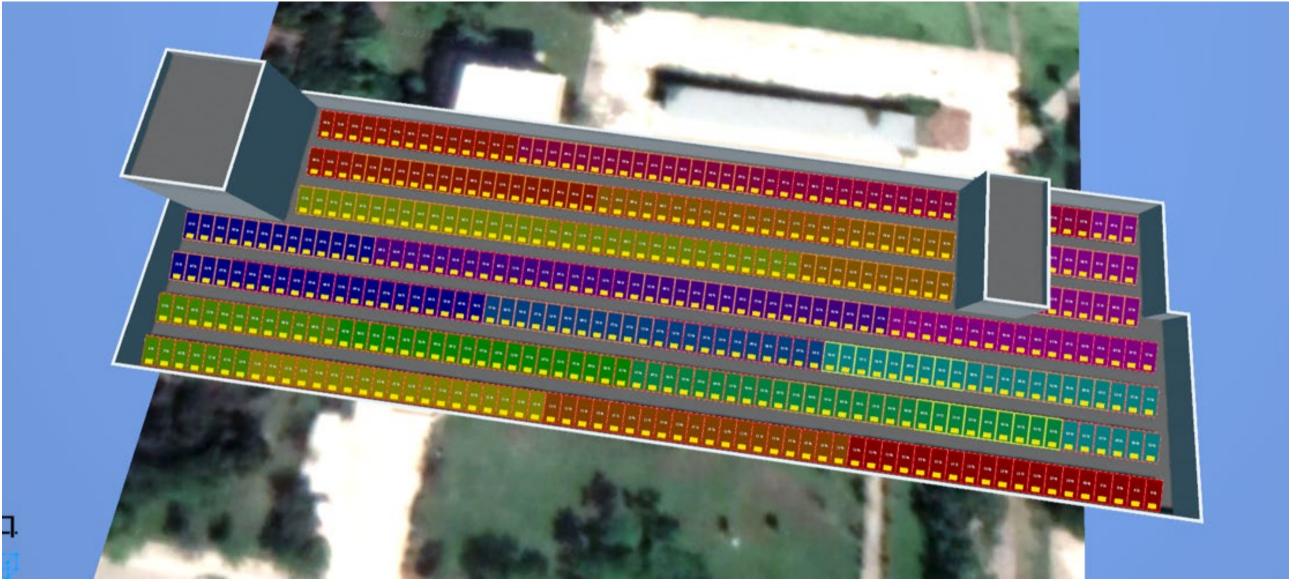
- Installed power: 143 kW
- Annual Energy Production: 193,245 kWh

Increase vs. no optimizers: 12%







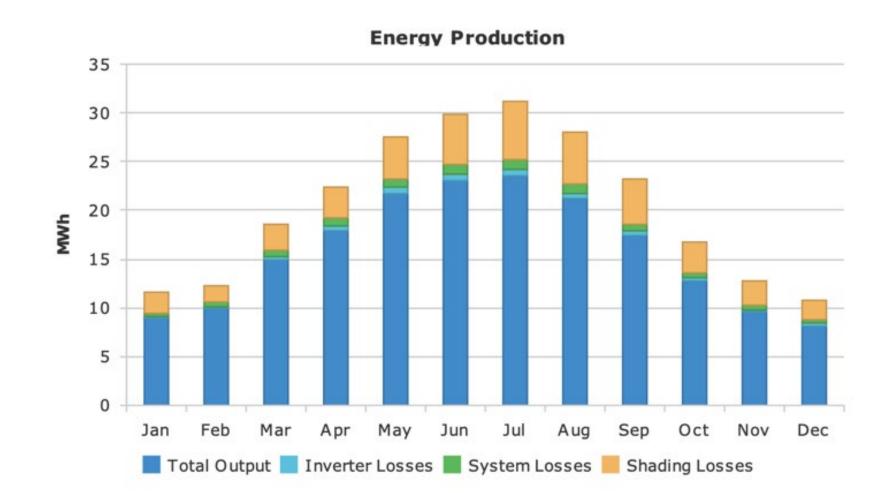




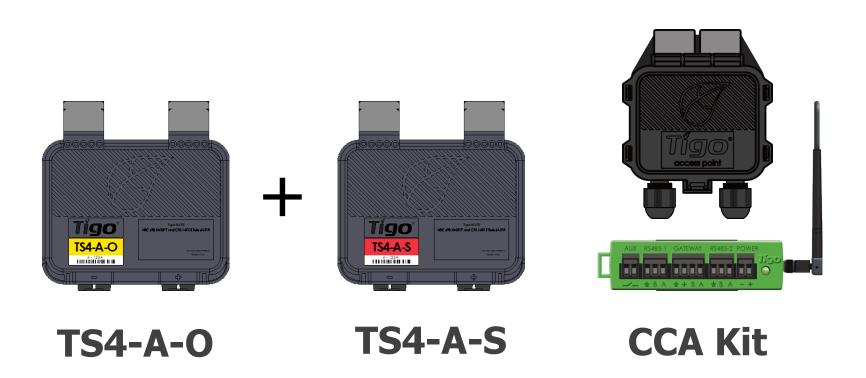
## Example - selective deployment

- Installed power: 143 kW
- Annual Energy Production: 189,249 kWh

Increase vs. no optimizers: 10%





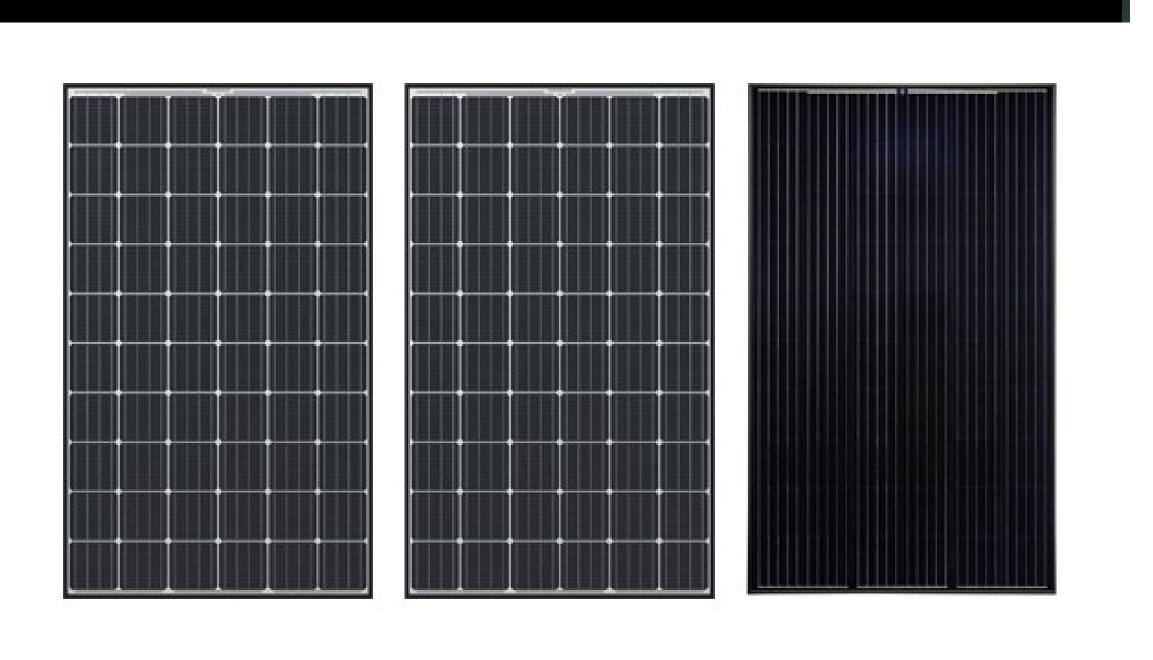






#### Additional scenarios and considerations





**Retrofit to improve existing sites** - Tigo MLPE work with hundreds of inverters

Swap out TS4-A-S for TS4-A-O if conditions change (trees grow, mismatch appears, etc.)

If replacement modules are different specs... prime candidate for an optimizer

Turn 'dumb' modules into 'intelligent' modules – get module level visibility and add sites to fleet management







# The Tigo Energy Intelligence software "stack"





#### Fleet management

View and filter all sites in one spot

#### **System monitoring**

Installation-level operations

#### **Module visibility**

Module-level performance data

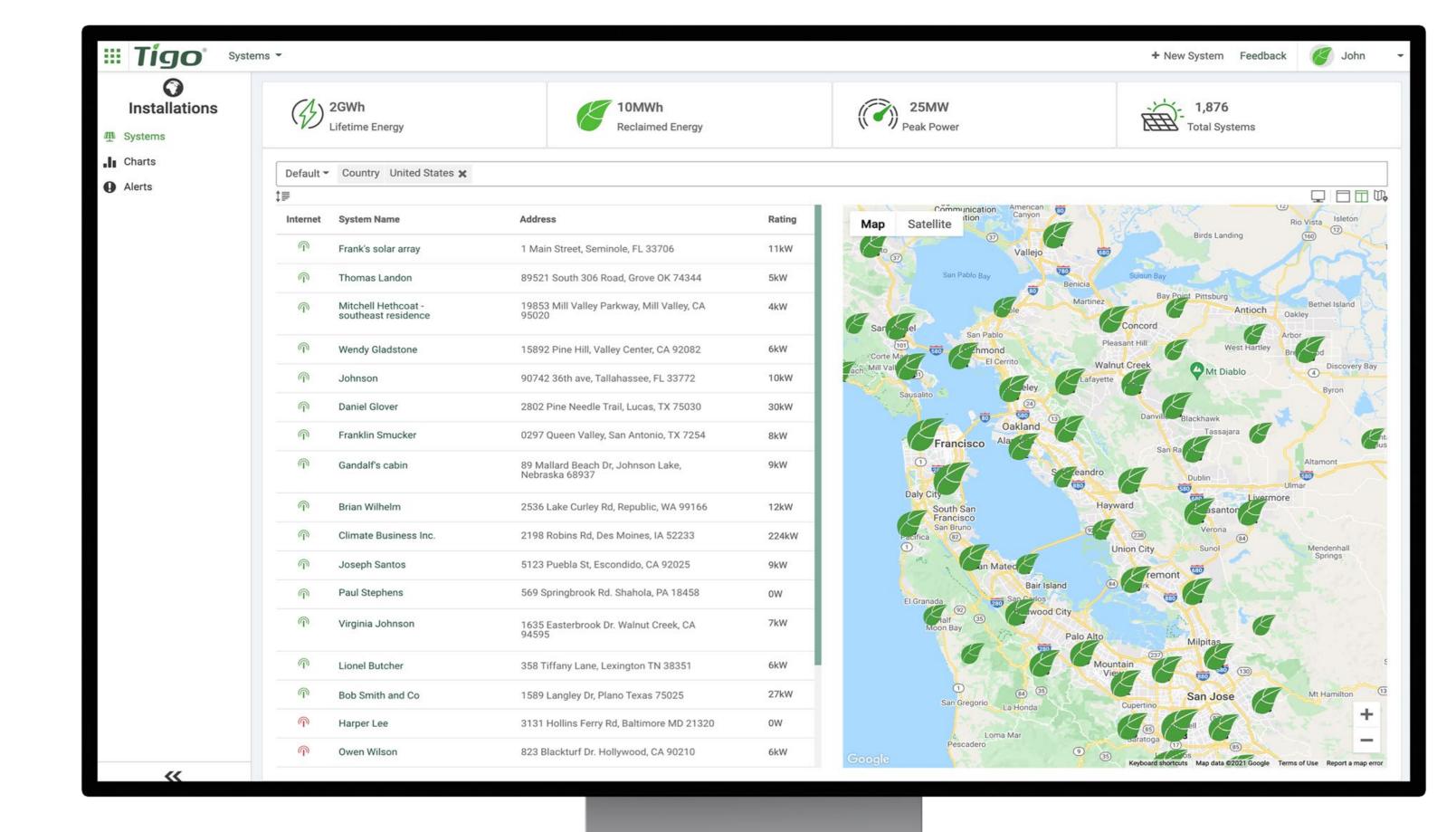
#### Maximize site performance | Minimize truck rolls

https://support.tigoenergy.com/hc/en-us/articles/202342726-Monitoring-Features-Pricing



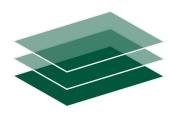


- All sites in 1 location
- Fleet-level metrics
- View list or map
- Filter by specific characteristics



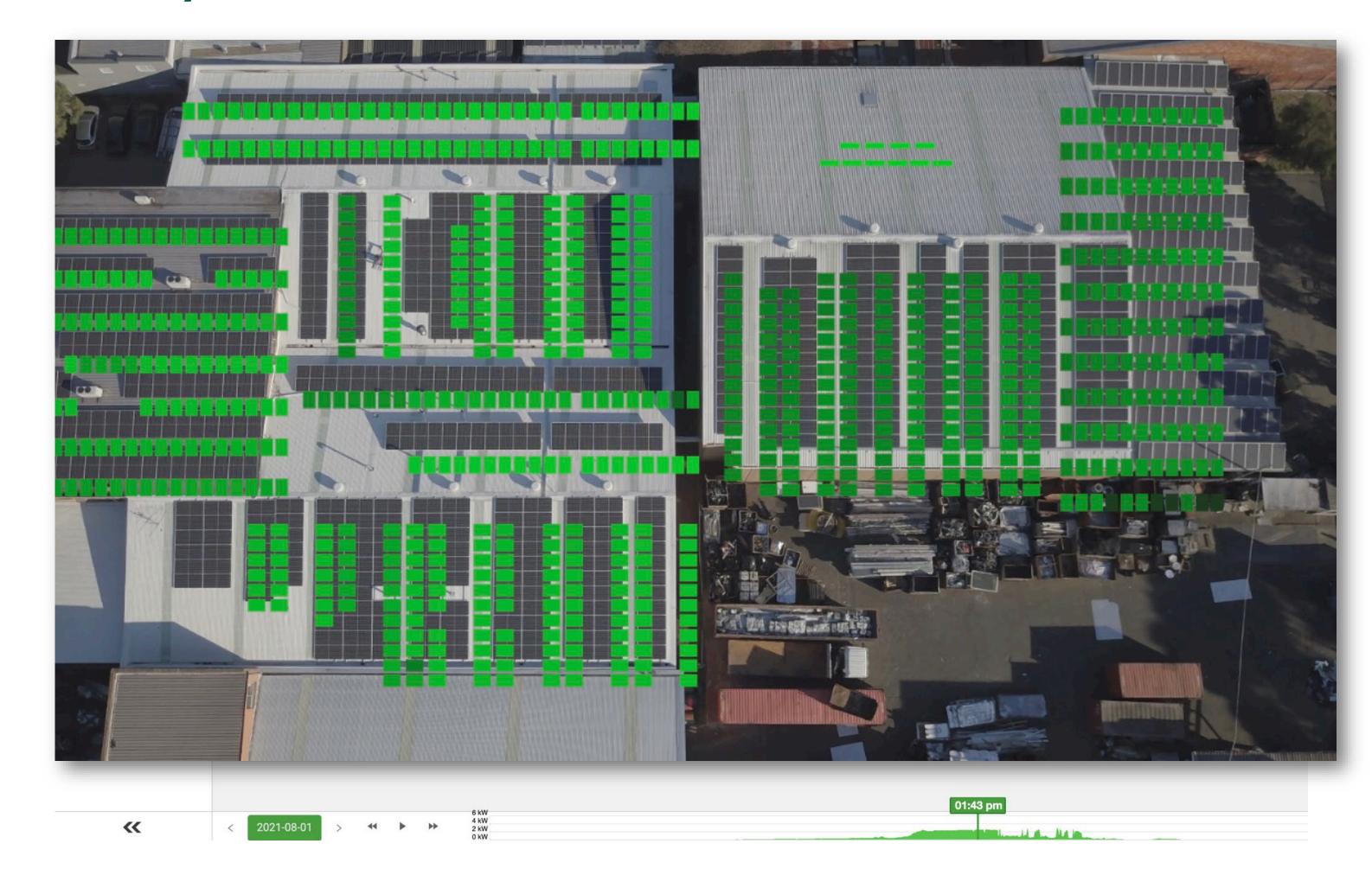






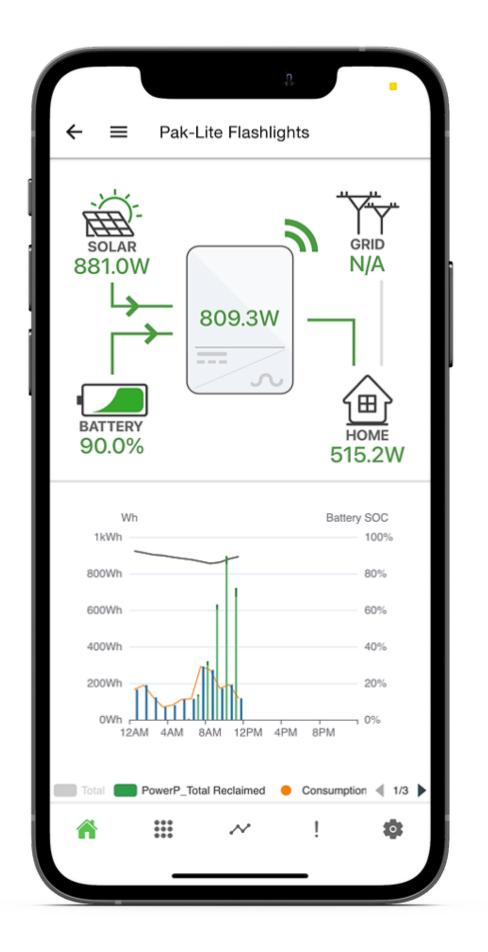
# Module – digitized layout

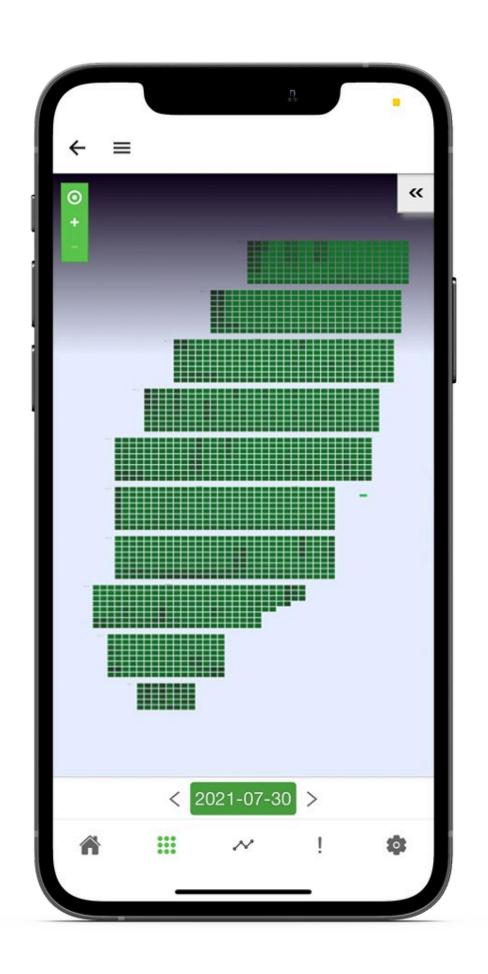
- Overlay your system so that it matches the aerial view of the site
- Know exactly where the issues are

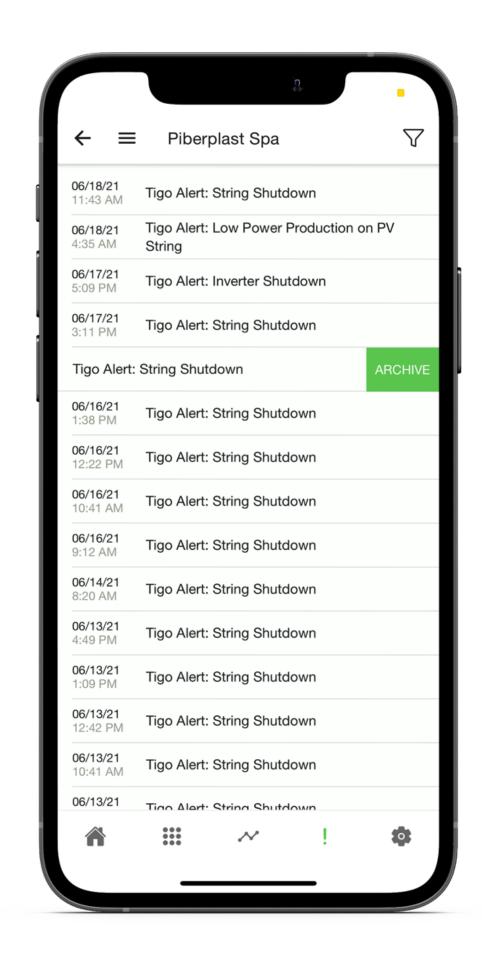




# Get it all in the palm of your hand











**DEMO** 





# Tigo monitoring lets you remotely detect and diagnose issues

#### Maximize site uptime

• Get real-time alerts when a performance or safety issue arises so the site can quickly be returned to normal. More uptime = more energy.

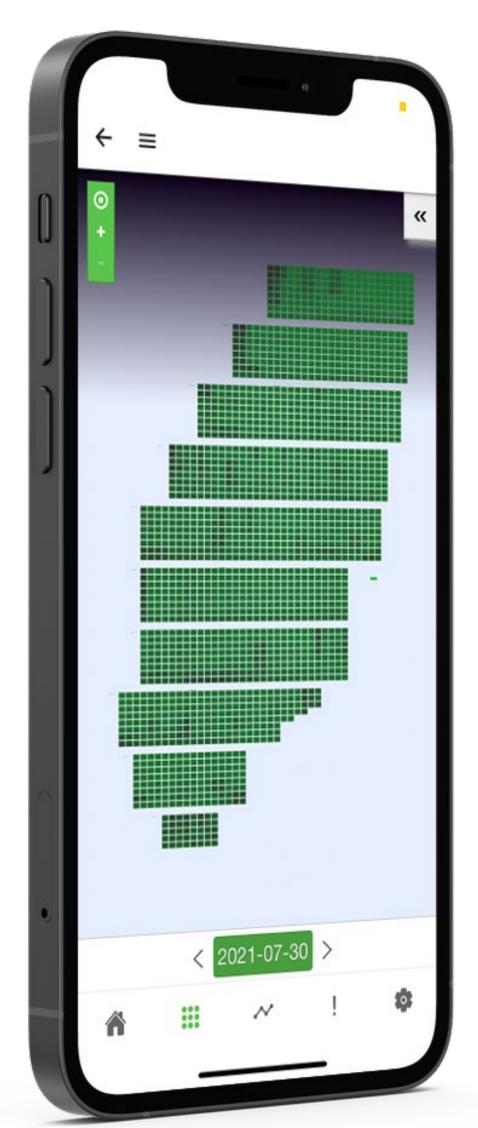
#### Minimize O&M costs

• Detect system level, string level, and module level issues to pinpoint and diagnose issues remotely. Save money with fewer truck rolls.

#### **Enhance the customer experience**

• Get visibility to all sites from one spot with fleet, system, and module level performance data. Get more referrals with happier customers.





# Thank You! DIKY!





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